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[Corporate](#)

Corporate > User Conference > Speakers

## PROPHIX 2007 User Conference - Speakers

### Keynote Speaker - John Colbert, Vice President, BPM Partners



Mr. Colbert is responsible for market trend analysis, services development and technology vendor relationships at BPM Partners, the leading independent authority on business performance management (BPM) solutions. BPM Partners is a trusted source of BPM information and expertise, a founding member of the BPM Standards Group, and creator of the annual Business Finance Magazine BPM Software Buyer's Guide and BPM Magazine's BPM Consulting Services Guide. Prior to BPM Partners, Colbert was Senior Director, Product Marketing at Hyperion Software, responsible for directing Hyperion's OLAP Business Analysis financial software products. Earlier in his career, Colbert was an end-user of performance management solutions while a product manager at Raychem Corporation, a Fortune 500 company that has since been acquired by Tyco. Colbert has contributed to leading business publications including the New York Times, BPM Magazine, Information Week, Business Finance, eWeek and the B-Eye Network and is a regular presenter at performance management related conferences. Colbert graduated with an MS in Engineering Management from Stanford University and BS in Chemical Engineering from Rutgers University.

### Keynote Speaker - Todd Hunt - Communication Bleeps and Blunders in Business



Funnier than a business speaker; more informative than a comedian, Todd Hunt is a Recovering Anal Retentive Professional (RARP), who finally learned to lighten up! Now he speaks for organizations that want to add fun to their meetings and send members home smiling, with tips to improve communication and success. As an executive at Ogilvy & Mather, one of the world's largest advertising agencies, Todd learned the inner workings of communication and how we all mess up every day. Then he opened his own marketing agency in Chicago. Years later, he discovered that people would pay to hear his funny, true stories about sales, customer service, leadership and change, that he garnered during his years in business. Todd has written two books: "Does Anal Retentive Have a Hyphen?" and "Pardon Me, But That's a Really Stupid Sign!" His humor column, "Communication Bleeps and Blunders in Business," appears in newspapers in the United States and Canada. He's been on television and radio talk shows, and stars on two CDs and a DVD.

### Performance Management

**Speaker:** Stacy Colbert, Controller  
**Company:** Restaurant Technologies Inc  
 Restaurant Technologies Inc, headquartered in suburban Minneapolis, Minnesota, is a developer, distributor and service provider of the food services industry's leading automated solution for the storing, handling and disposing of frying oil. They provide service to over 12,000 customer sites in over 30 cities across the US, including some of the leaders in the food service industry - McDonald's, Albertsons, Fuddrucker's, Applebee's, Chili's, and many others.

### Resource Planning

**Speaker:** Joe Sebastian, Financial Analyst  
**Company:** Baycrest Centre For Geriatric Care  
 Baycrest is one of the world's premier academic health sciences centers focused on aging. Baycrest provides

### Government / Not-For-Profit

**Speaker:** Lynnette Beitz, VP Finance  
**Company:** The Jacksonville Regional Chamber of Commerce is a business advocacy organization and exists to serve the needs of its members. The Chamber leads regional economic development and is involved in many initiatives to foster a healthy and inclusive business environment for Northeast Florida residents through responsible, sustained leadership on community and regional issues.

### Consolidations

**Speaker:** Amy Less, Consolidation Accountant  
**Company:** Toyota Tsusho America, Inc.  
 Toyota Tsusho America, Inc. (TAI) is a wholly owned subsidiary of Toyota Tsusho Corporation, which was founded as a trading and supply-chain specialist of the Toyota Group. TAI has been operating in North America since 1960 and combines international trading with an

2007

**User Conference**  
 Nashville, Tennessee  
 April 22-24

<a href="#">Registration</a>
<a href="#">Agenda</a>
<a href="#">Speakers</a>
<a href="#">Workshops &amp; Training</a>
<a href="#">Case studies</a>
<a href="#">Social Events</a>
<a href="#">Accommodations</a>

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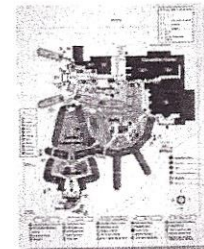
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